

# dermalogica

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Hello Professional Skin Therapists,

We're so glad you've been enjoying our 2023 innovations and we cannot wait to share our the rest of the 2023 innovations. But as always, we need to make room in our product portfolio to introduce new products. Here, you'll find the discontinuations occurring through the first half of 2024.

## **US Product and Size Phase-Outs:**

There are (4) retail phase-outs. Please review the attached details, including estimated run-out dates and suggested substitutions. Although it is difficult to say goodbye to any Dermalogica product, we are confident that our upcoming innovations will be worth it.

We encourage you to partner with your Business Consultant on how to grow your business with our hero products and latest innovation launches.

Thank you, as always, for your ongoing partnership!

Best,

*Diana Dennett*

Diana Dennett  
Head of U.S. Field Sales

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## US product phase-outs



Hydro Masque Exfoliant 1.7 OZ/  
50mL (111418)

Estimated Run-out: May 2024

Substitutions: Daily Microfoliant



Phyto Replenish Body Oil 4.2 OZ/124  
mL (111378)

Estimated Run-out: May 2024

Substitutions: Body Hydrating Cream



Oil Free Matte SPF30 1.7 OZ /  
50 mL (111418)

Estimated Run-out: June 2024

Substitutions: Porescreen  
SPF40



Barrier Repair 1.0 OZ / 30 mL  
(110548)

Estimated Run-out: August 2024

Substitutions: Stabilizing Repair  
Cream